

BMO Newsletter: Fall 2016

Blue Mountain Outfitters

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What's New, Boats?

It's that time of year again when Paddlesports manufacturers are introducing their latest and greatest. Here's a few of the boats that'll be arriving soon at BMO (in alphabetical order...trying to be politically correct!)

BIC is entering the fishing market (not to be confused with the fish market!) with their 12' Cross Fish. Based on their proven Cross design, but upsized to accommodate more weight (and more gear), it features multiple attachment points for all kinds of mounting options and accessories (and we all know how much anglers like to pimp their boats!)



BIC 12' Cross Fish

Native Watercraft is looking out for the big guys this year with the (aptly named) Titan, 13'6" of paddle, pedal, or motor bass-catching machine with a whopping 550 lb. capacity. At 41.5" wide there's enough stability to fully use the walk around deck. Better check out a cart though (see article, below); this baby is estimated to come in at 150-170 lbs!

Looking for something lighter? Native's got a couple new choices there also. The Slayer Propel 12 LT in thermoformed plastic is estimated to tip the scales at a light 58 lbs. (77 lbs. fully rigged), and the new 11'6" Skimmer is a slim, trim 43 lbs!



Native Watercraft Titan



Native Watercraft Slayer Propel 12 LT



Native Watercraft Skimmer

Northstar Canoes is rounding out their solo line this year with the Trillium, a scaled down version of their Northwind Solo for us smaller paddlers (thanks, Northstar!) In addition, they're offering the Phoenix in a heavier lamination (IXP) for better performance in light whitewater. Both great news for solo canoe paddlers (and there are more of us out there all the time!)



Northstar Trillium

NovaCraft is also addressing the demand for solo canoes with the Fox Solo, an efficient, straighter paddling model to augment their current recreational and whitewater models. (MORE good news for solo canoe paddlers!)

Pau Hana is expanding their tough Ricochet layup this year to include the 11'x36" Big EZ Angler, and the 12' Endurance Tour; great news both for anglers, and those of us who feel the need for speed! Both feature Pau Hana's signature attachment points for a multitude of attachment possibilities.



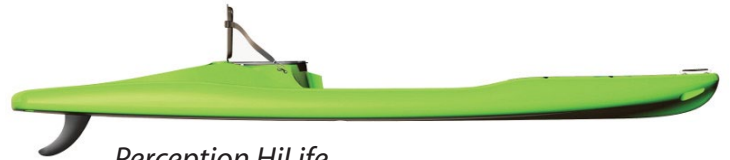
Pau Hana 12' Endurance Tour, Ricochet

Perception is entering the pedal kayak market this year with the Pescador Pilot 12, packed with features (adjustable elevated seat, removable Pilot pedal drive, transducer scupper for electronics, etc., etc., etc.) at an unbelievably low price. Stop in and check it out!



Perception Pescador Pilot

Also new this year, the HiLife, an 11' sit on top kayak (or is it a stand up paddleboard?) If you can't decide which to get, this might be the choice for you!



Perception HiLife

However, if you CAN decide, and want a SUP, check out the Escapade, a great all-around stand up paddle board that is versatile, built to last, and VERY affordable.



Perception Escapade

Last, but definitely not least, **Wilderness Systems** continues to ramp up their fishing fleet with the Radar 115 and 135. They've pulled out the stops on this one, consulting with their pro fishing staff to design the boat from the bottom up to meet the demands of kayak anglers. Paddle it, pedal it, or motor it; the choice is yours!



Wilderness Systems Radar 115

And for those of you who fell in love with the 14' ATAK but wanted a shorter boat (and there are a lot of you!) Wildie listened, and is introducing the ATAK 120...two feet shorter, but with all the features of the 14'.



Wilderness Systems ATAK 120

They're Baaaack!

Apparently Liquid Logic had second thoughts about selling whitewater boats factory direct only, 'cause they're now available at dealers again; including BMO. (Didn't see THAT coming!) Just received our first shipment, and have Remix's, the Mullet, Flying Squirrels (gotta love those names!), and, our favorite, the Braaap's (both regular & Party). (Really wanted to say the Braaap is Baaaack, but since we didn't have it to start with guess that won't work!)

Seattle Sports "Bilge Balls"

What's better than a sponge to squeeze the last bit of water out of your boat? How about one that you can play "dead fish polo" with? Seattle Sports decided to do just that, with their Bilge Balls; as they say, "Sponge up excess water then chuck it at an unsuspecting passerby." Sold in pairs, (for paybacks?)



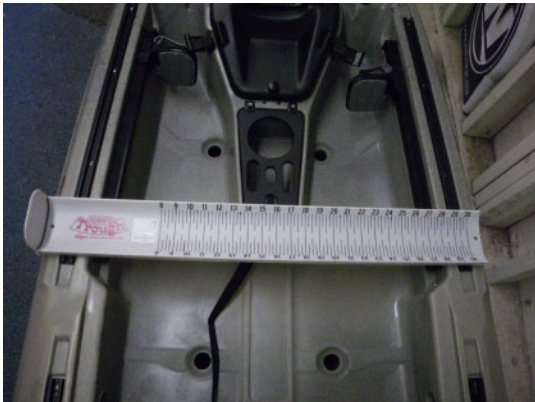
Seattle Sports Bilge Balls



Liquid Logic WW Boats

Belly Up to the “Trough”

A couple years ago our Werner paddle rep dropped off a small stack of funny looking plastic things with their logo on them, and told us we could keep them, give them away, sell them, whatever we wanted to do. The question was, what the heck were they? Danielle was patient enough to explain that they were Hawg Troughs...the official measuring device for bass fishing. Thought we'd never get rid of them but did; bought some more, sold all of them, and are now on our 3rd batch. BUT, there's more to it than that! Found out that most tournament officials require the troughs to be marked with magic marker on the measuring lines, and ALSO found that the little buggers don't float, and have a habit of breaking if a really big “hawg” is laid on them. So, we're pre-lining ours (thankfully Sarah has a really steady hand!) and reinforcing them with dowels; adding flotation and also stiffening them so they're less likely to break. Get yours today!



Hawg Trough

First Annual BMO Fall Smallmouth Kayak Fishing Tournament Recap

Whew, what a mouthful! September 25th we had 53 people turn out for our first Kayak Bass Fishing Tournament; far more than we expected. The fishing was great, weather was great, and, thanks to tournament director Jeff Little, the tournament went great also. Jed Plunkert took both first place with a total of 94.75” (five smallmouth), as well as the Lunker

Prize for biggest fish (20”). Participants hailed from PA, MD, WV, and VA, and no one went home empty handed, thanks to a HEAP of prizes donated by various folks; many of which were small local shops. Thanks to all our prize donors, volunteers, participants, and race director, and hope to see all of you (and many more) next year! (Hint: how about some gals out there in 2017 giving the guys a run for their money?)



Jed's Winning Lunker

Big Carts for Big Boats

Speaking of kayak bass fishing, a couple of our manufacturers have decided to do something to make it a little easier to get the increasingly larger and heavier fishing kayaks to and from the water.

Malone is bringing out the YakHauler and BeachHauler in spring of 2017; serious center mount carts for serious boats. With a whopping big 250 lb. capacity they include padded bunks to accommodate non-traditional hulls (which we're seeing a lot of) and twin kick stands to make loading and unloading easier. Take your pick; 6” wide “Never Go Flat” all-terrain wheels, or 7” wide low pressure ones for the sand.



Malone YakHauler

Prefer an end mount cart? Suspenz offers an extra-large end cart with airless tires big enough to handle most of today's "man-sized" kayaks as well.



Suspenz XL Airless END Cart

If you opt for a cart that utilizes scupper holes, make sure you have one that has padded, tapered uprights, like that used in Sea to Summit's Sit-On-Top Cart, to prevent damage to the scuppers.



Sea to Summit Sit-On-Top Cart

Upcoming BMO Sales

Probably one of the most asked questions at BMO is "When's your next sale?" Well, here's what's coming up soon:

Black Friday – Skip the crowds and stop by BMO instead. Although we hope to be busy, we know we won't get the crush the big box stores get, and sometimes that's a good thing! Most everything will be on sale (some exclusions apply due to manufacturer's regulations), and we'll be offering an extra discount for "black" items (hint...that includes carbon fiber!)

Small Business Saturday – Once again American Express is joining small businesses across America to promote "shopping small". Register your eligible American Express Card at <http://www.americanexpress.com/us/content/shop-small-offer> to start earning 2X Rewards on purchases at qualifying small merchants from 10/15/16 through 12/31/16. (See <http://www.americanexpress.com/OfferTerms> for full details). Again, most everything will be on sale (some exclusions apply due to manufacturer's regulations), and we'll be offering an extra discount for kids boats and gear (get it? Small?) and Whitewater Playboats (ditto). Support your local businesses who support your community.



Small Business Saturday



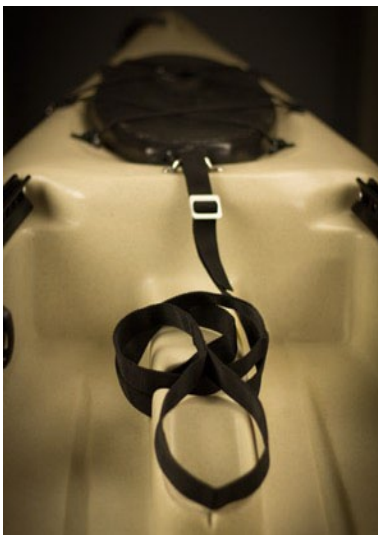
Black Friday Sale

Shop Perry County – Speaking of shopping small, our local Perry County Chamber is promoting a Shop Perry event, November 25 – December 24. Shop small at a number of small businesses in our county, and sign up for a number of door prizes donated by participating businesses, as well as \$25 gift certificates to use at any “Shop Perry” business.

Thanksgiving – Please join BMO and a growing list of other retailers, large and small, by staying home (or visiting family & friends) and celebrating Thanksgiving, allowing shop employees to do the same. That’s something to be thankful for!

Classic Customer Comments

As many of us get older, we start noticing some puzzling things, such as “When did my paddling clothes shrink?” “How did my boat get heavier?” and “Why is it so hard to get OUT of my boat anymore?” A customer came in the other day and after checking out several products designed to help him get up from his sit-on-top kayak, opted for Sealect Design’s Pull-Up Strap Handle. However, when ringing it up, I noticed that there were two handles on the counter. When asked if he had two boats, he replied, “If one handle makes it easier, two should make it TWICE as easy!”



Sealect Designs Pull-Up Strap Handle

BMO Staff News

Say it ain’t so! After 16 years of working at BMO, our shop manager, Kris, has announced that he plans to join his recently retired wife, Guni, early in 2017. When I pleaded with him to reconsider he replied that he might stay on part time. (We’re strongly hoping so!) In the meantime he’s passing on repair knowledge to Tim.

Off Season Repairs

Speaking of repairs, sorry to repeat this EVERY FALL, but please inspect your boats, dry suit gaskets, etc. over the “off season” and bring them in for repair as needed. And before you do, clean, clean, and clean some more! Our shop charge is \$50 per hour, and we think its much better spent doing repairs and outfitting than employing elbow grease! (By the way, that includes duct tape and Bondo residue!)



Tim's latest miracle...it was dragged behind a truck for a mile or so!



PFD?

Ever wonder what PFD really means? Our friends at MTI have cleared it up for us with this sticker, available soon at BMO!

Dougism's (If it ain't a word, it should be!)

Not exactly a "Dougism" but close. When you get to be our age (here we go again!) it's hard to keep putting off that "final arrangements" conversation. Doug told me recently that when the time comes he wants to be cremated (expected that), and his ashes put in a growler, which I have to carry around with me the rest of my life. (Didn't expect THAT!) When he shared his wishes with our friend Jim, he responded "You mean Doug in a Jug?"

Fall Foliage Paddling

Just came back from a visit with a friend in the Finger Lakes region of New York, where the autumn leaves were breathtaking! And it's heading our way, SO plan to get out on the water and enjoy a "double take!"



(Yes, we are still renting!)



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-The BMO Gang
(Doug, Mary, Kris, Sarah, & Tim)